

Message Text

LIMITED OFFICIAL USE

PAGE 01 BUDAPE 02678 201246Z

43

ACTION EB-05

INFO OCT-01 EUR-06 ADP-00 RSR-01 RSC-01 /014 W

----- 008683

R 201158Z JUL 73

FM AMEMBASSY BUDAPEST

TO USDOC

INFO SECSTATE WASHDC 9886

AMEMBASSY BONN

AMEMBASSY VINNNA

LIMITED OFFICIAL USE BUDAPEST 2678

E.O. 11652: N/A

TAGS: ETRD, BGEN, ESTC, HU GW, US

USDOC FOR BEWT (INCL OEC)

VIENNA FOR EWTC

SUBJECT: SIEMENS AGREEMENT WITH GOH OFFICE OF TECHNICAL
DEVELOPMENT (OMFB)

REF: STATE 137955

1. SIEMENS APPEAR TO BE CONSOLIDATING EXISTING COOPER-
ATIVE ARRANGEMENTS WITH GOH AGENCIES INTO ONE HIGH LEVEL
ARRANGEMENT. HERR DAX, A WEST GERMAN AT SIEMENS/FRG WITH
PREWAR EXPERIENCE IN HUNGARY, IS SIEMENS MOTIVATING FORCE.
DAX IS MANAGEMENT BOARD MEMBER OF SIEMENS AND HAS HIGH
LEVEL PERSONAL AND BUSINESS CONTACTS IN HUNGARY.

2. SIEMENS' EXISTING COOPERATIVE ARRANGEMENTS BEFORE THIS
AGREEMENT INCLUDED COMPUTER/CAPITAL ELECTRICAL EQUIPMENT
SALES USING BARTER (ABOUT 30 MILLION US DOLLARS OVER NEXT
TWO TO THREE YEARS ACCORDING TO ONE SOURCE) AND TRAINING
OF HUNGARIAN TECHNICIANS WHO ARE NOW DEVELOPING SIEMENS
SOFTWARE FOR HUNGARIAN FIRMS. (FIRM RECEIVING TRAINING
SUBSEQUENTLY DEVELOPED R-10 HARDWARE AND SOFTWARE.)

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BUDAPE 02678 201246Z

3. WE DO NOT KNOW WHETHER SIEMENS TEST EQUIPMENT COVERED IN AGREEMENT MENTIONED REFTEL. ARTICLE REFERRED TO IN REFTEL EVEN IN KNOWN TO WELL-INFORMED US CITIZEN IBM REP TO HUNGARY. IS BEWT INTERESTED IN A) COOPERATION IN COMPUTER TEST EQUIPMENT, B) COOPERATION IN ELECTRICAL TRANSMISSION TEST EQUIPMENT OR C) PROVISION OF SUCH EQUIPMENT AS PART OF NORMAL SALES?

4. FRG/GOH AGREEMENT FAVORABLE INFLUENCE. DIRECT RELATIONSHIP NOT KNOWN TO US.

5. OFFICE OF TECHNICAL DEVELOPMENT (OMFB) IS ONE OF THREE MAJOR DECISION MAKING OFFICES IN COMPUTER FIELD. OTHER TWO ARE STATISTICS OFFICE AND FOREIGN TRADE MINISTRY. IN COMPUTER FIELD, ACCORDING IBM REP, FOREIGN TRADING ORGANIZATION (METRIMPEX IN THIS CASE) IS NOT REAL DECISION-MAKER ALTHOUGH BID DOCUMENTS ORIGINATE FROM IT AND PURCHASES USUALLY PLACED BY IT.

6. FOR OEC: IBM REP PETER HOFMEISTER VOLUNTEERED THAT IN EVENT OEC ELECTRONICS EXPERT COMES TO HUNGARY IN FUTURE HE CAN ARRANGE ACCESS TO COMPUTER FACILITIES. POST UNDERSTANDS THIS MAY BE INAPPROPRIATE, BUT OPINION THAT SUCH ACCESS WOULD BE GRANTED MAY BE OF INTEREST IN LIGHT OF PAST OEC INTEREST IN SUCH A TRIP.

MUDD

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 JUL 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BUDAPE02678
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: BUDAPEST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730721/aaaaapga.tel
Line Count: 87
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 73 STATE 137955
Review Action: RELEASED, APPROVED
Review Authority: garlanwa
Review Comment: n/a
Review Content Flags:
Review Date: 13 SEP 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13-Sep-2001 by thigpegh>; APPROVED <15 FEB 2002 by garlanwa>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SIEMENS AGREEMENT WITH GOH OFFICE OF TECHNICAL DEVELOPMENT (OMFB)
TAGS: ETRD, BGEN, ESTC, HU, GE, US
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005